HEARTLAND COUNTRY VILLAGE

634 CENTER ST

| BLACK EARTH 53515 Phone: (608) 767-2572 | | Ownership: | Non-Profit Corporation |
|---|-----|-----------------------------------|------------------------|
| Operated from 1/1 To 12/31 Days of Operation: | 366 | Highest Level License: | Skilled |
| Operate in Conjunction with Hospital? | No | Operate in Conjunction with CBRF? | No |
| Number of Beds Set Up and Staffed (12/31/04): | 50 | Title 18 (Medicare) Certified? | Yes |
| Total Licensed Bed Capacity (12/31/04): | 50 | Title 19 (Medicaid) Certified? | Yes |
| Number of Residents on 12/31/04: | 47 | Average Daily Census: | 46 |

| Services Provided to Non-Residents | | Age, Gender, and Primary Di | agnosis | of Residents (1 | 2/31/04) | Length of Stay (12/31/04) | % |
|------------------------------------|------|---|---------|-----------------|---------------------------|---------------------------|--------|
| Home Health Care | No | Primary Diagnosis | % | Age Groups | % | Less Than 1 Year | 61.7 |
| Supp. Home Care-Personal Care | No | | | | | 1 - 4 Years | 21.3 |
| Supp. Home Care-Household Services | No | Developmental Disabilities | 0.0 | Under 65 | 6.4 | More Than 4 Years | 17.0 |
| Day Services | No | Mental Illness (Org./Psy) | 34.0 | 65 - 74 | 8.5 | | |
| Respite Care | Yes | Mental Illness (Other) | 2.1 | 75 - 84 | 42.6 | | 100.0 |
| Adult Day Care | No | Alcohol & Other Drug Abuse | 0.0 | 85 - 94 | 31.9 | ********* | ****** |
| Adult Day Health Care | No | Para-, Quadra-, Hemiplegic | 2.1 | 95 & Over | 10.6 | Full-Time Equivalent | |
| Congregate Meals No | | Cancer | 4.3 | | Nursing Staff per 100 Res | idents | |
| Home Delivered Meals | No | Fractures | 25.5 | | 100.0 | (12/31/04) | |
| Other Meals | No | Cardiovascular | 6.4 | 65 & Over | 93.6 | | |
| Transportation | No | Cerebrovascular | 0.0 | | | RNs | 7.5 |
| Referral Service | No | Diabetes | 0.0 | Gender | 왕 | LPNs | 11.4 |
| Other Services | Yes | Respiratory | 6.4 | | | Nursing Assistants, | |
| Provide Day Programming for | | Other Medical Conditions | 19.1 | Male | 17.0 | Aides, & Orderlies | 39.4 |
| Mentally Ill | No | | | Female | 83.0 | | |
| Provide Day Programming for | | | 100.0 | | | | |
| Developmentally Disabled | No | | | | 100.0 | | |
| ***************** | **** | * | ***** | *********** | ****** | ***************** | ***** |

Method of Reimbursement

| | | edicare itle 18 | | | edicaid itle 19 | | | Other | | Ī | Private Pay | 2 | | amily Care | | | anaged Care | l | | |
|---------------------|------|--------------------|---------------------|-----|--------------------|---------------------|-----|-------|---------------------|-----|----------------|---------------------|-----|---------------|---------------------|-----|----------------|---------------------|-------------------------|-------|
| Level of Care | No. | % | Per Diem (\$) | No. | % | Per Diem (\$) | No. | % | Per Diem (\$) | No. | % | Per Diem (\$) | No. | % | Per Diem (\$) | No. | % | Per Diem (\$) | Total Resi- dents | - Of |
| Int. Skilled Care | 1 | 12.5 | 462 | 3 | 11.1 | 153 | 0 | 0.0 | 0 | 1 | 8.3 | 200 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 5 | 10.6 |
| Skilled Care | 7 | 87.5 | 328 | 24 | 88.9 | 130 | 0 | 0.0 | 0 | 10 | 83.3 | 164 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 41 | 87.2 |
| Intermediate | | | | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 1 | 8.3 | 147 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 1 | 2.1 |
| Limited Care | | | | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Personal Care | | | | | | | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Residential Care | | | | | | | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Dev. Disabled | | | | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Traumatic Brain In | j 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Ventilator-Dependen | nt 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 | 0 | 0 | 0.0 |
| Total | 8 | 100.0 | | 27 | 100.0 | | 0 | 0.0 | | 12 | 100.0 | | 0 | 0.0 | | 0 | 0.0 | | 47 | 100.0 |

HEARTLAND COUNTRY VILLAGE

| Admissions, Discharges, and | | Percent Distribution | n of Residents' | Condit | ions, Services, an | d Activities as of 12/ | 31/04 |
|--------------------------------|------|----------------------|-----------------|--------|--------------------|------------------------|-----------|
| Deaths During Reporting Period | | | | | | | |
| | | | | | % Needing | | Total |
| Percent Admissions from: | | Activities of | % | As | sistance of | % Totally | Number of |
| Private Home/No Home Health | 3.2 | Daily Living (ADL) | Independent | One | Or Two Staff | Dependent | Residents |
| Private Home/With Home Health | 3.2 | Bathing | 0.0 | | 38.3 | 61.7 | 47 |
| Other Nursing Homes | 3.2 | Dressing | 14.9 | | 48.9 | 36.2 | 47 |
| Acute Care Hospitals | 84.0 | Transferring | 21.3 | | 51.1 | 27.7 | 47 |
| Psych. HospMR/DD Facilities | 1.1 | Toilet Use | 19.1 | | 44.7 | 36.2 | 47 |
| Rehabilitation Hospitals | 0.0 | Eating | 48.9 | | 31.9 | 19.1 | 47 |
| Other Locations | 5.3 | ****** | ****** | ***** | ****** | ****** | ***** |
| Total Number of Admissions | 94 | Continence | | 용 | Special Treatmen | ts | 왕 |
| Percent Discharges To: | | Indwelling Or Extern | nal Catheter | 2.1 | Receiving Resp | iratory Care | 6.4 |
| Private Home/No Home Health | 2.2 | Occ/Freq. Incontine | nt of Bladder | 59.6 | Receiving Trac | heostomy Care | 0.0 |
| Private Home/With Home Health | 28.6 | Occ/Freq. Incontine | nt of Bowel | 38.3 | Receiving Suct | ioning | 4.3 |
| Other Nursing Homes | 2.2 | j | | | Receiving Osto | my Care | 2.1 |
| Acute Care Hospitals | 41.8 | Mobility | | | Receiving Tube | Feeding | 6.4 |
| Psych. HospMR/DD Facilities | 0.0 | Physically Restrain | ed | 6.4 | Receiving Mech | anically Altered Diets | 36.2 |
| Rehabilitation Hospitals | 0.0 | į į | | | 3 | • | |
| Other Locations | 8.8 | Skin Care | | | Other Resident C | haracteristics | |
| Deaths | 16.5 | With Pressure Sores | | 6.4 | Have Advance D | irectives | 70.2 |
| Total Number of Discharges | | With Rashes | | 8.5 | Medications | | |
| (Including Deaths) | 91 | | | | Receiving Psyc | hoactive Drugs | 66.0 |

Selected Statistics: This Facility Compared to All Similar Metropolitan Area Facilities & Compared to All Facilities

| ************ | ****** | ***** | ***** | ***** | ***** | ***** | ***** | ***** | ***** |
|--|----------|------------------------------|-------|-------|-------|-------|---------|-------|--------|
| | | Ownership: This Nonprofit | | | Size: | Lic | ensure: | | |
| | This | | | | -99 | Ski | lled | Al | 1 |
| | Facility | Peer | Group | Peer | Group | Peer | Group | Faci | lities |
| | % | % | Ratio | % | Ratio | % | Ratio | % | Ratio |
| Occupancy Rate: Average Daily Census/Licensed Beds | 92.0 | 92.7 | 0.99 | 89.0 | 1.03 | 90.5 | 1.02 | 88.8 | 1.04 |
| Current Residents from In-County | 70.2 | 84.6 | 0.83 | 81.8 | 0.86 | 82.4 | 0.85 | 77.4 | 0.91 |
| Admissions from In-County, Still Residing | 23.4 | 20.5 | 1.14 | 19.0 | 1.23 | 20.0 | 1.17 | 19.4 | 1.21 |
| Admissions/Average Daily Census | 204.3 | 153.0 | 1.34 | 161.4 | 1.27 | 156.2 | 1.31 | 146.5 | 1.40 |
| Discharges/Average Daily Census | 197.8 | 153.6 | 1.29 | 163.4 | 1.21 | 158.4 | 1.25 | 148.0 | 1.34 |
| Discharges To Private Residence/Average Daily Census | 60.9 | 74.7 | 0.82 | 78.6 | 0.77 | 72.4 | 0.84 | 66.9 | 0.91 |
| Residents Receiving Skilled Care | 97.9 | 96.9 | 1.01 | 95.5 | 1.02 | 94.7 | 1.03 | 89.9 | 1.09 |
| Residents Aged 65 and Older | 93.6 | 96.0 | 0.98 | 93.7 | 1.00 | 91.8 | 1.02 | 87.9 | 1.07 |
| Title 19 (Medicaid) Funded Residents | 57.4 | 54.6 | 1.05 | 60.6 | 0.95 | 62.7 | 0.92 | 66.1 | 0.87 |
| Private Pay Funded Residents | 25.5 | 32.6 | 0.78 | 26.1 | 0.98 | 23.3 | 1.10 | 20.6 | 1.24 |
| Developmentally Disabled Residents | 0.0 | 0.5 | 0.00 | 1.0 | 0.00 | 1.1 | 0.00 | 6.0 | 0.00 |
| Mentally Ill Residents | 36.2 | 37.4 | 0.97 | 34.4 | 1.05 | 37.3 | 0.97 | 33.6 | 1.08 |
| General Medical Service Residents | 19.1 | 20.2 | 0.95 | 22.5 | 0.85 | 20.4 | 0.94 | 21.1 | 0.91 |
| Impaired ADL (Mean) | 58.3 | 50.1 | 1.16 | 48.3 | 1.21 | 48.8 | 1.19 | 49.4 | 1.18 |
| Psychological Problems | 66.0 | 58.4 | 1.13 | 60.5 | 1.09 | 59.4 | 1.11 | 57.7 | 1.14 |
| Nursing Care Required (Mean) | 8.8 | 7.0 | 1.26 | 6.8 | 1.28 | 6.9 | 1.27 | 7.4 | 1.18 |